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# BECKMANN

## HOME VIDEO

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One Church Street, Douglas, Isle of Man, British Isles  
Telephone: (0624) 72193 Telex: 629888 INVEST G Fax: 0624 20206

Our Ref: MJS/JS

27th June 1989

Mr Jens Yde  
Risskov Bibliotek  
Fortebakken 1  
8240 Risskov  
Denmark

Dear Mr Yde,

**Re: Videos**

I acknowledge receipt of your letter of the 13th June 1989 concerning videos sold to you.

We consider that selling one copy of various videos to you is within our rights as a distributor of videos for use in your library. Your requirements numbered 1 to 5 as set down in the form entitled 'Agreement on the use of Videograms' sets out rights which are permitted in the public libraries of the United Kingdom.

The copyright holder of one of the films in question, having agreed to films being lent or shown in UK public libraries, cannot then object to you as librarians doing exactly the same thing in Denmark.

In addition to the above, before selling you the videos, we checked with a considerable number of the rights holders and no one raised any objections to us selling a single copy to a library in Denmark when they know that your requirements for its use would be no different to those of the libraries in the UK.

It would appear that the objections to you have been raised by two Danish firms who claim they hold the Danish rights to the videos mentioned. Without knowing what rights are claimed, I cannot comment.

Cont/.

BECKMANN HOME VIDEO LIMITED

Directors: S. R. M. Semark, M.A. (Managing), M. Mercer (Marketing), M. J. Souter, B.Comm. (Financial),  
J. M. White, B.A.Hons., J. A. Dean, A.C.M.A.

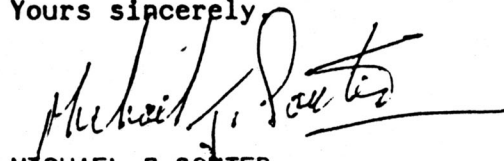
Registered in the Isle of Man No. 26487 V.A.T. No. 000 6297 18

Videos (cont..)

As we explained at the beginning of our business relationship, the area that was not covered was 'Third Party Group Viewing Rights' whereby you were not allowed to lend to schools or other educational institutions for showing in classrooms.

Provided you adhere to the above proviso, then lending to the public would be permitted under the copyright of the individual films.

Yours sincerely,

A handwritten signature in cursive script that reads "Michael J. Souter". The signature is written in dark ink and is positioned above the typed name.

MICHAEL J SOUTER  
Financial Director